



Healthix Board of Directors' Meeting Minutes
Wednesday, December 3, 2025 | 4:00 PM to 5:30 PM | via Teams

Board of Directors Attendance

- Marc Paradis, SIYOM Consulting
- Dr Joseph Conte, Staten Island PPS
- Dr Eliza Ng, CAIPA
- Dr Marilyn Fraser, Arthur Ashe Institute for Urban Health
- Dr Gary Kalkut, NYU Langone
- Dr. Gabriel Cohen, NYC Health + Hospitals
- Tavora Buchman, Nassau County Department of Health
- Lori Andrade, Health and Welfare Council of Long Island
- Fred Sganga, Long Island State Veterans Home
- Donna Rey, 1199SEIU Benefit & Pension Funds
- Dr. K. Torian Easterling, One Brooklyn Health
- Dr. Gerald Kelly, Stony Brook Medicine

Absent:

- Irene Koch, Hospital for Special Surgery
- Anup Vidyarthi, Steppingstones Group
- Dr. Paul Casale, Clinical Professor of Medicine, Professor of Population Health Sciences
- Mamta Parakh, NYCDOHMH

Healthix Management Attendance

- Todd Rogow, President & CEO
- Kimberly Francois, COO
- Inderpal Kohli, CTO
- Priscilla Everhart, Fractional CFO
- Vivienne DeStefano, SVP Corporate Communications
- Nick VanDuyne, SVP & CIO
- Maureen O'Connor, VP Customer Experience
- Stephanie Scott, VP People & Organizational Transformation
- Aastha Rao, Corporate Affairs Partner
- Harold, Director
Harold del Pino, Director, Sales & Strategy

Absent:

- Arsellia Burton, VP Government Affairs

Call to Order: The meeting was called to order at 4:00 PM

Action Item(s):

- Approval of Minutes from Previous Board Meeting - **Approved**
- Committee Assignment Updates: **Approved**
- Budget Approval for 2026 - **Approved**

Chairperson's Welcome & Opening Remarks

Marc Paradis, Healthix's newly appointed Board Chair, called the meeting to order, confirmed a quorum, and requested a motion to approve the minutes of the September 23rd Board meeting. The minutes were unanimously approved. Todd Rogow welcomed the new Board members, along with Board Chair Marc Paradis and Vice Chair Mamta Parakh.

Marc expressed his appreciation for the opportunity to serve as Board Chair and stated that he looks forward to collaborating with Board members and stakeholders. Marc acknowledged outgoing Board members and officers including Dr. Larry McReynolds and Charles King for their service, as their terms ended on November 30, 2025.

He also officially recognized recent Board appointments – Dr. Marilyn Fraser, CEO of Arthur Ashe Institute for Urban Health, a community-based organization; Dr. Gary Kalkut, SVP, Network Integration Associate and Chief Clinical Officer, NYU Langone Health; and Dr. Joseph Conte, Founding Executive Director of Staten Island Performing Provider System – their terms started on November 30, 2025. Marc reaffirmed the organization's mission as New York's largest Health Information Exchange and emphasized the importance of open dialogue and sharing perspectives.

Committee Assignment Updates

Todd Rogow presented updates to committee assignments, highlighting Dr. Gary Kalkut's addition to the Executive Committee and Dr. Joseph Conte's new role as Treasurer. The Board approved both the updates to the committee assignments as presented.

Financial Update 2025

Priscilla Everhart and Todd presented the financial update, highlighting a positive trend in net income for the first nine months of 2025, driven by prudent expense management, new contracts, and improved revenue recognition, despite reductions in state innovation and integration (I&I) grants.

Revenue from I&I grants was below budget.

Todd explained the complexities of state funding, including performance-based contracts with NYeC. Priscilla highlighted 2025 expenses were below budget primarily due to savings realized from the reorganization in January and June 2025, reduced dependence on technology consultants and the unused contingency provision.

Healthix 2026 Proposed Budget

Priscilla and Todd outlined conservative revenue assumptions for 2026, including reduced expectations from state grants, increased revenue from Value-Base Services, and continued diversification away from grant-based income. Expense assumptions included inflationary increases, investments in staff training, and a planned data warehouse vendor migration.

Expenses are budgeted for full staff headcount, with a focus on inflationary drivers and investments in staff training. The impact of increased cyber insurance costs is noted, with a two-year policy purchased to save money. Insurance expenses increased by ~\$43k for increased cyber liability (coverage is for 20-month period 10/9/25 - 8/1/26). Certain operating expenses contain a 3% - 5% provision for inflation over 2026 costs. Professional Development expenses (consolidated into corporate department) include assumption of Lean Six Sigma training. Overall, operational expectations remain consistent with expenditures post reorganization.

2026 Budget Approval

Todd and Priscilla led a comprehensive review of Healthix's financial performance, revenue streams, expense assumptions, and proposed a conservative 2026 budget. Marc called for final questions, then moved to approve the 2026 Healthix budget. The board unanimously adopted the budget.

Company Goals and Performance Metrics

Stephanie Scott provided an update on the 13 company goals for 2025. She highlighted that three goals have already been achieved: partnerships with community-based organizations, exceeding targets for community engagement events, and contract revenue.

Two of the three goals that have been achieved fall under our community engagement section, where we partnered with two additional community-based organizations to support our health initiatives. She added that the one goal requiring attention—SCPA signing for customer retention—is actively being worked on. All other goals are in progress, and we expect to achieve them by year end.

Board Governance and Committee Leadership Needs: Todd highlighted the need for a volunteer to lead the Privacy Committee emphasizing that this is the only outstanding governance role needing to be filled.

There were no further questions or comments. The meeting was adjourned at 5:30 pm.