Healthix

Healthix Board of Director Meeting Minutes
June 4, 2025| 4pm-5:30pm

Board Attendees via Zoom:

- Dr. Larry McReynolds, Family Health Centers at NYU - Board Chair
- Lori Andrade, Health and Welfare Council of Long Island
- Tavora Buchman, Nassau County Department of Health
- Paul Casale, MD, New York Quality Care ACO
- Gerald Kelly, DO, Stony Brook
- Marc Paradis, Northwell Healthix
- Michael Bouton, MD, NYC Health & Hospitals
- Gabriel Cohen, MD, NYC Health + Hospitals
- Charles King, Housing Works
- Irene Koch, Hospital for Special Surgery
- David Leventhal, Pfizer
- Donna Rey, 1199SEIU Benefit & Pension Funds
- Anup Vidyarthy, Steppingstones Group
- Fred Sganga, Long Island State Veterans Home

Absent:

- Torian Easterling, One Brooklyn Health
- Gretchen Van Wye, NYC DOHMH
- Matthew Siegler, NYC Health + Hospitals
- David Horwitz, MD, NYU Langone

Guest Speaker:

- David Horrocks NYeC
- Alision Bianchi, NYeC

Healthix Management:

- Todd Rogow, President and CEO
- Arsella Burton, VP, Government Affairs
- John Chow, CISO
- Vivienne DeStefano, SVP, Corporate Affairs
- Kimberly Francois, VP, Project Mgt. & Ops
- John Guastella, SVP, Finance & CFO
- Magdalena Mandzielewska, AVP, Privacy Officer/Compliance
- Tom Moore, SVP, Strategic Partnerships
- Stephanie Scott, VP, People/Transformation
- Nick VanDuyne, SVP, CIO
- Aastha Rao, Corporate Affairs Partner

***Call to Order*:** The meeting was called to order at 4:00 PM

Action Items:

- **Approval of Minutes:** Board unanimously approved March 5, 2025 meeting minutes
- **New Board member appointments:** Board approved appointment of Mamta Parakh
- **Healthix Privacy and Security Policy Changes:** Board approved all changes

Chairperson's Updates

Dr. McReynolds welcomed the guest speaker and asked for a motion to approve the March 5th meeting minutes. The motion was passed unanimously. The Chairperson introduced the agenda including the appointment of new board members and policy updates.

Board of Directors Update

Todd Rogow provided an overview of the current Healthix Board makeup, the departure of some current members and the need for replacement members. He stated that Ms. Gretchen Van Wye is coming off the Board and suggested that Ms. Mamta Parakh from the New York City Department of Health and Mental Hygiene would replace her, effective July 1st. Furthermore, Dr. Larry McReynolds, Mr. David Leventhal and Mr. Charles King will be leaving the Board at the end of their tenure in November.

Policy Updates

Mr. Rogow introduced Magdalena Mandzielewska from the Healthix Compliance team to present policy updates from the Healthix Privacy Committee. Ms. Mandzielewska gave a review of the updates needed for Healthix Privacy Policies to align with SHIN-NY Policy and presented details that include:

- The removal, revision and addition of Definitions.
- Added language around compliance with HIPAA protections specific to access to reproductive health data.
- Addition of Utilization Review Requirements, outlining conditions under which Health Plans may access SHIN-NY data for purposes of Utilization Review.

The Board Chair asked for a motion to approve the policy changes which were approved by unanimous consent.

Guest Speaker: David Horrocks

Mr. McReynolds introduced guest speaker, Mr. David Horrocks, and requested him to describe the role of an HIN as it pertains to NYeC and the QEs. He also requested that Mr. Horrock share the near term and future vision of the SHIN-NY.

Mr. Horrocks outlined the strategic priorities of the SHIN-NY which include statewide consistency, efficiency, and meeting community needs. He highlighted the major projects and focus areas within those priorities. In the past year, emphasis was given to building support for the NYHER 1115 Waiver, reforms to the SHIN-NY model, and compatibility with national networks. The major priorities for the year ahead include planning for funding uncertainty, making SHIN-NY more sustainable, improving the quality of statewide services, and technical architecture improvements. He added that DOH wants us to prioritize scenario planning, stressing that the future for SHIN-NY funding is currently unknown. To prepare for that possibility, he stated that we must focus on reducing redundancies and unifying data. Mr. Horrocks indicated that more of the

SHIN-NY work will be accomplished by particular QEs who are awarded contracts on a statewide basis rather than all six QEs doing the same work.

Mr. Horrocks introduced his colleague, Ms. Alision Bianchi, to speak about how QEs can be successful in a reformed SHIN-NY. Ms. Bianchi stated that for QEs and Healthix it is crucial to perform well on funded projects, support the execution of SCPA and provide value-add services to their customers and seek funding around those for financial stability.

Following their presentation, both Mr. Horrocks and Ms. Bianchi left the meeting, which resumed with a report of Healthix financials.

Financial Overview

Mr. John Guastella provided an update on the preliminary financial results of the first quarter of 2025 pending review by the Finance Committee. He reported that revenues were slightly below budget, primarily due to timing issues and canceled deliverables, but overall expenses were significantly under budget as well, offsetting the revenue gap. The 2025 operating expenses were below budget.

Revenue from the NYeC contract was below budget as was revenue from I&I grants. NYeC has delayed approval of deliverables that were submitted, and additional Transformation grants were received post budget preparation. Partnerships revenue came very close to budget.

Mr. John Guastella added that we are trying to be prudent about our expenses in the light of the new funding.

NYeC Funding Agreement

Mr. Rogow expressed concern with the complexity of the new contract. As there is no longer core funding, all payments are performance based. Mr. Rogow also addressed the anticipated challenges in obtaining signed Statewide Common Agreements (SCPAs).

Key Accomplishments in 1st Quarter

Mr. Rogow presented notable Q1 activities and accomplishments.

- Integration of our Patient Portal with CommonWell Health Alliance, which is a national exchange, so health record from across the US can be seen through our patient portal.
- Proactively reaching out to the research entities to promote awareness about the data that we have available for research projects - potential revenue from the research projects which are in the pipeline.
- Work being done with third-party entities to provide clinical data for quality measurement and HEDIS performance.
- The completion of a GenAI pilot with InterSystems and key power users within the Healthix Clinical Portal, which aims to improve efficiency for clinicians.

Mr. Rogow also provided an update on progress toward the Medicaid 1115 Waiver screening goals, noting that Healthix is currently leading among QEs. He discussed the implementation of a custom screening tool in the clinical portal, which has been rolled out to ambulatory sites and other settings. He emphasized the importance of community engagement, including efforts to secure community grants and participate in local events.

Company Goals

Ms. Stephanie Scott began her overview of the 2025 Company Goals by noting their alignment with SHIN-NY Strategic Objectives. The four pillars are: Operational Excellence, Customer Retention, Community Engagement, and Growth—each with success measures tied to SHIN-NY outcomes. Key targets include improving data quality, system performance, and cost efficiency

(Operational Excellence); securing state funding and boosting CSAT scores (Customer Retention); partnering with CBOs on health initiatives and pursuing NYeC grants (Community Engagement); and generating new revenue through signed contracts (Growth).

Discussion on Statewide Services and RFP Process

In the closing conversation, Ms. Irene Koch inquired about the statewide services funds some QEs have received and sought clarification on the process. Mr. Rogow provided the scenarios as he understood them and noted that Healthix has continued to submit proposals for funding consideration.

The meeting concluded with final remarks.

There were no further questions or comments. The meeting was adjourned at 5:30 pm.